

Investment Real Estate Buyer – Now Hiring

TN Homebuyers Inc. – Middle TN’s largest residential investment firm is now hiring for the position of investment real estate buyer. This is a pure sales position. We are looking for a down to earth, high integrity, professional sales person, a “closer”, that has a proven track record of winning in sales while taking great care of their customers.

Imagine representing Nashville’s premier homebuyer. You’d be on the go, meeting our warm prospects all across Davidson and surrounding counties, one appointment after another - evaluating their needs and the real estate they want to sell - often presenting a purchase offer and signing the contract right on the spot. You’re buying with our investment capital. Keep reading, this is for real!

As a high volume real estate investment firm, we need a high energy “go getter” that knows how to sell – when to make the offer and when to hold it; and how to position it to get the magic yes! Someone that can be trained to analyze comparable sales in order to determine accurate real estate values, who can “crunch the numbers” to construct win / win offers; and then be able to present the offer and get it accepted!

We are a local, family owned company. We have been successful in good markets and bad because our model works; we know how to buy and sell. We need a like-minded salesperson to join our team. We are currently only hiring ONE additional buyer. We are not looking for just “any salesperson” or an army of average sales people, were looking for a near perfect fit.

You will get a million dollar education working with us, but we are not looking to train a future competitor, were looking for a long term hire, a professional salesperson, not an entrepreneur or aspiring investor. You bring the sales skills, we teach you our business; we work together for a long time and together make a lot of money.

As proud, A+ rated members of the **BBB**, we are offering a long-term employment opportunity to come aboard our team. We are the best in the business. This is a commission based position and everyone on our team gets paid well, especially the “bread winners”, our sales people.

Learn more about us at - www.WeBuyHousesTN.com

We are looking to work with someone who has good sales skills and attitude, that can follow scripts, is coachable and willing to learn and work our proven process, but can also improvise and strategize on their own and operate optimally without a lot of direction and micro management.

Skill / Qualities Needed:

- Demonstrated successful sales experience – B2B or in home sales preferred.

- People skills, coachable, great attitude.
- Strong presentation, negotiation, problem solving and organizational skills.
- Excellent verbal and written communication skills.
- Real Estate experience a plus but not required.
- Proficient in Microsoft office.
- Four year degree OR equal SALES experience in one of the following-
In Home Sales / Real Estate / Finance / Appraisal / Construction Sales

Responsibilities:

- Work seller leads. **WE SUPPLY ALL WARM LEADS THROUGH OUR PROPRIETARY MARKETING**
- Appointments, presentations and negotiations with home sellers.
- Manage our follow up systems.
- Contract investments, document the purchase and follow through until closing.

What we offer:

- Excellent training from our elite team.
- Constant supply of quality leads.
- Full support of our administrative and management team.
- Great commission schedule.
- Bi-Monthly draw against commissions.
- High income opportunity.

For consideration and a personal interview, please send your resume and a cover letter to Buyers@615house.com Please, no phone calls. Real estate license is not required.

